



BAM FM Limited

# 2018

## Annual Report and Accounts

[www.bam.co.uk](http://www.bam.co.uk)





Providing cleaning solutions in schools, hospitals and office buildings across the UK.



An overview of our 2018 performance, our future direction,  
and a review of the businesses underpinning our strategy.

## Introduction

BAM in brief  
2018 at a glance

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Independent auditor's report

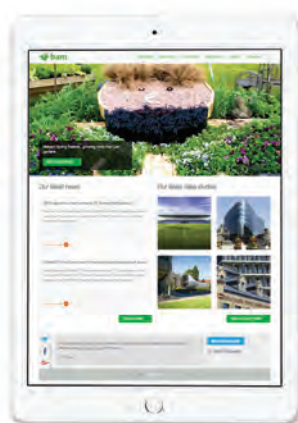
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Visit our website at: [www.bam.co.uk](http://www.bam.co.uk)

## Cover image:

BAM FM Providing a full range of maintenance technical services

## Registered number

SC190053

## BAM in brief

BAM FM operates throughout England, Scotland and Wales and engages in Facilities Management and related services.

BAM Construct have 12 offices around the country, 3 of which are BAM FM, which enable us to offer an integrated service that operates close to local markets and our customers.

BAM strives to be an ethical business and to follow four core values in the way we do business:



We describe our mission as: **creating an enjoyable experience for our customers - and our goal is to be a distinctive construction and property services brand by being customer focussed, creative and sustainable.**

## 2018 at a glance

Turnover (£m)

**£54.4m**



Profit before taxation (£'000)

**£1.2m**



Year end work in hand (£m)

**£637.9m**



*Current undertakings of long term contracts held by the company*

Cash position at year-end (£m)

**£10.1m**



Shareholder's funds at year end (£m)

**£14.2m**



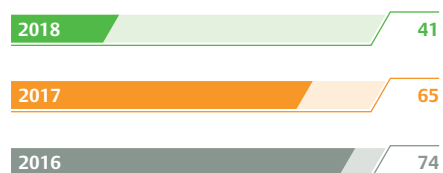
Working capital at year-end (£m)

**£14.2m**



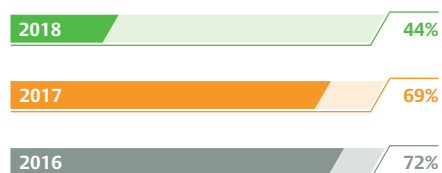
Incidents

**41**



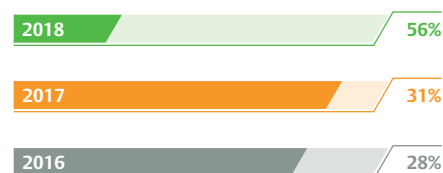
Diverted from landfill

**44%**



Waste to landfill

**56%**



## Awards







**We want to partner with our clients and supply chain to form effective partnerships and lasting relationships.**



**Louise Williamson**  
Managing Director, BAM FM

## Strategic report

**The directors present their strategic report for the year ended 31 December 2018, which reports on BAM FM's strategy and financial results, progress and performance on sustainability.**

BAM FM's turnover in 2018 was £54.4m (2017: £47.5m). Profit before taxation was £1.2m (2017: £1.5m).

BAM FM is part of BAM Construct UK. The board of BAM Construct UK remains committed to growing the Group's FM business and improving its profitability.

The Company's capacity to provide facilities management (FM) services extends BAM Construct UK's capabilities across the lifecycle of a building. Understanding how a building is managed and operated in practice informs our understanding of design, construction and clients' requirements.

Having an FM division provides the opportunity to nurture longer-term relationships with customers and, through our FM offering, introduces customers to the other services provided by BAM Construct UK on construction, design and especially our capabilities in building asset data management.

During 2018 we continued to develop a platform for growth which was launched in 2016 to deliver our vision to be a market leader in digital FM services. This has largely been completed and we have set

up a PMO to deliver ongoing Business Improvement projects. We have driven the digital agenda further by rolling out the use of robotic vacuum cleaners across many schools, and are currently developing sensors to assist in the remote monitoring and maintenance of assets. BAM FM in partnership with Horus Sentinel, achieved Highly Commended in the Innovation in Technology and Systems category at the BIFM Awards

Ensuring a safe working environment remains a top priority and our programme to deliver an improved safety culture continued. However our Incident Frequency rose, compared to 2017, due to a number of incidents that were low risk and caused by lack of attention. The next few months will see the roll out of the "Your Safety is My Safety" campaign, with a particular focus on manual handling training, improved communication, and increased staff awareness of the risks in the workplace. BAM FM was awarded its 11th consecutive ROSPA Gold Award in April 2018.

Following an assessment by NSI, BAM FM met the requirements of the Security Industry Authority (SIA) Approved Contractors Scheme for the first time. Having achieved this status, we will now be able to carry out security guarding as a service to our customers

Our FM system, Concept Evolution is now used more consistently across the business and will be developed further to enhance our reporting to customers and capturing

data on the performance of each contract. Our new procurement strategy has identified our key suppliers and met our target to work more closely with them to deliver our objectives.

In December 2018 BSI recommended BAM FM for certification to PAS 1192 Part 3. This means that FM can receive, update and share asset information throughout the operational lifecycle of a building using our Common Data Environment which in turn means we are better able to collaborate with our customers and supply chain.

During the year we continued to promote our staff engagement projects looking at better communication, customer service training, staff recognition, staff performance reviews and staff surveys. Following on from our IIP award last year, we have set up an Employee Feedback Group in 2018 which has supported an improved response to our staff survey.

Our People Places Planet sustainability programme was implemented with plans for activity being developed for each contract addressing not only carbon emissions, and waste reduction, but also ecology, diversity, staff turnover, safety, community engagement, and society value. We were delighted in December to achieve our second consecutive Gold Award by the Sustainability FM Index which placed us in the top five FM companies in the UK.

## Strategic report (continued)

During 2018, BAM FM secured a place on the CCS Framework for Facilities Management Contracts RM3830 which enables BAM FM to bid for central and local government contracts. There were also other valuable new contracts secured such as:

- A three-year contract for the mechanical and electrical maintenance services The Pension Regulator office in Brighton.
- A contract with West Yorkshire Fire & Rescue to deliver M&E services across its estate.
- A three-year contract with Skinners Academy, for two schools in Tunbridge Wells in Kent.
- A three-year contract for the Scottish Prison Service across sixteen establishments.
- Town Centre Securities awarded us a contract to deliver HVAC maintenance and specialist contractor works for Merrion House in Leeds following a refurbishment contract delivered by BAM Construction.
- Birmingham University South Campus was completed by BAM Construction, delivered to BIM level 2 which BAM FM were able to adopt and subsequently won the hard services contract.
- A new contract at The Redstart Learning Partnership, situated in south Somerset and is a Multi Academy Trust of eight Primary schools.

BAM FM has a strategy for growth based on early involvement with BAM Construction's clients, growing services to existing customers, acquiring larger scale, longer-term contracts in the private sector and developing BAM Energy. BAM Energy is a fully owned subsidiary and provides consultation and support on energy saving solutions as well as managing achieving of energy saving programmes. The Company remains open to a potential FM acquisition in the coming years should a suitable prospect become available.

### Ethics and standards

BAM has robust internal mechanisms to ensure that we conduct our business to high ethical standards.

Employees can raise any concerns about unethical activities through the Company's whistleblowing mechanism or confidential Employee Assistance Helpline. In 2018, there were no reported or detected breaches of the Bribery Act or of the Group's ethics policy. No employee availed of the confidential whistleblowing mechanisms. Throughout 2018, the Company maintained constant vigilance against the risk of fraud. The measures included maintaining security controls, regular counter-checking with our banks, and communicating with staff and our customers about the need to be vigilant about bogus notifications or requests for sensitive information.

### Principal risk and uncertainties

Financial risk management is an integral part of the Company's management processes. Stringent policies designed to identify, manage and limit both existing and new risks are applied at various management levels.

#### a) Credit risk

The Company is exposed to potential credit risk on financial instruments such as liquid assets and trade receivables. Credit risk is managed by the Company placing its investments in liquid assets with high quality financial institutions. These institutions must satisfy or exceed credit ratings of at least 'A'. In line with normal business practice, the Company operates credit management procedures and regularly reviews credit rating information in respect of organisations to which the Company considers extending credit arrangements.

#### b) Liquidity risk

Liquidity risk and cash flow risk are actively managed through the regular preparation and monitoring of plans, budgets and quarterly forecasts. Cash flow risk is further mitigated through the operation of appropriate invoicing and payment cycle terms contained within each contract.

#### c) Price and value risk

Price and value risk is considered at Company level as part of the review of management forecasts and at contract or

project level as part of the appraisal process; both are monitored on an ongoing basis. Price risk is further mitigated through the process of benchmarking selected activity within each contract. Benchmarking is principally carried out at the start of every significant contract, with adjustments made to selected activity pricing to reflect current market value.

Projects are financed using a combination of cash at hand, operating leases, and short-term deposits. New projects are evaluated with regard to these financing arrangements. Live projects are continually monitored for deviations from plan so as to minimise financial risks and oblige management to implement corrective measures and regular reforecasting. This ensures that any observable evidence of impairment for loss making contracts can be identified as early as possible.

#### d) Legislative risks

The Company is required to comply with all applicable legislation, and in particular, covering health and safety standards as well as standards of food hygiene for catering services offered.

This is achieved through established and readily available best in practice procedures for training staff.

The Company also makes use of specialists within the wider BAM Construct UK group with the relevant knowledge and experience in order to proactively manage these potential risks and ensure compliance at the highest level.

No significant uncovered risks were identified for the year presented in this report or at the time this report was approved by Directors.



**Louise Williamson**  
Managing Director  
BAM FM Limited  
24 September 2019

# Directors' report

The Directors present their report and accounts for the year ended 31 December 2018

## Results and dividends

The profit of the company for the year is set out in the Statement of Comprehensive Income on page 12. The directors paid a dividend of £nil (2017: £nil) to BAM Construct UK Limited in the year.

## Principal activities

The principal activity of the company is to provide facilities management services.

## Directors

The following served as directors during the year ended 31 December 2018 and subsequent to that date:

- J Wimpenny – appointed 1 January 2018
- L Williamson

## Qualifying third party indemnity provisions for directors

The company's ultimate parent undertaking maintains liability and indemnity insurance for its directors and officers and for those of its subsidiaries. This provision has been in place throughout the year and remains in force at the date of approving the directors' report.

## Events since the balance sheet date

There have been no material issues that affect the contents of this report since the balance sheet date.

## Going Concern

The Company's business activities, together with the factors likely to affect its future development, its financial position, financial risk management objectives, details of its financial instruments and derivative activities, and its exposures to price, credit, liquidity and cash flow risk are described in the Strategic Report.

The Company has considerable financial resources together with long-term contracts with a number of customers and suppliers across different geographic areas and industries. As a consequence, the directors believe that the company is well placed to manage its business risks

successfully despite the current uncertain economic outlook.

After making enquiries, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future.

Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

## Future Developments

### Digital FM

We continue to invest in digitalisation, working and collaborating more closely with other group entities on further development of whole lifecycle building information modelling in regard to incorporating full asset and maintenance data for services in the building model. This has been acknowledged by our accreditation to PAS1192-3 in 2018. This will improve our operational effectiveness when completing planned maintenance activities and giving greater visibility of assets when dealing with reactive calls from our clients and supply chain partners.

### Minor Works

BAM FM has continued to develop the capability to undertake minor works and capital project works via existing maintenance or service contracts – or as a standalone project. We draw on the expertise of different divisions to tailor a project to our customer's needs and budget, including mechanical, electrical and fabric works. We are able to act as the Principal Designer, Designer, Principal Contractor or Contractor depending on the requirements of the individual project.

### Brexit impact

The directors note that the United Kingdom has given notice under Article 50 of the Treaty on European Union of its intention to withdraw from the European Union and that discussions on the terms of a withdrawal

agreement (if any) have not yet concluded. With the impact of Brexit still unclear, BAM FM continues to operate a flexible model that is able to accommodate change. We maintain positive close relationships with key suppliers to ensure BAM remains a main contractor of choice. We seek a balance of public and private sector work and procurement routes to avoid over dependency on any one source of work or procurement method.

## Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that they are obliged to take as a director in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

## Auditors

Pursuant to section 487 of the Companies Act 2006, the company has dispensed with the obligation to appoint auditors annually. Ernst & Young LLP have expressed their willingness to continue in office for the forthcoming year.

On behalf of the board,



**Louise Williamson**  
Managing Director  
BAM FM Limited



# Statement of directors' responsibilities

The directors are responsible for preparing the Strategic Report, Directors' Report and the Financial Statements in accordance with applicable UK law and regulations.

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework (FRS101) and applicable law. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss for that period.

In preparing these accounts, the directors are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgements and accounting estimates that are reasonable and prudent; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.

The directors are responsible for keeping adequate accounting records that

are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditor's report to the members of BAM FM Limited

## Opinion

We have audited the financial statements of BAM FM Limited for the year ended 31 December 2018 which comprise the Statement of comprehensive income, the Statement of financial position, the Statement of changes in equity and the related notes 1 to 17, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 101 "Reduced Disclosure Framework (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- Give a true and fair view of the company's affairs as at 31 December 2018 and of its profit for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- Have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- The directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- The directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

## Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- The information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- The strategic report and directors' report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- Adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- The financial statements are not in agreement with the accounting records and returns; or
- Certain disclosures of directors' remuneration specified by law are not made; or
- We have not received all the information and explanations we require for our audit.

## Independent auditor's report to the members of BAM FM Limited (continued)

### Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 9, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at:

[www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

This description forms part of our auditor's report.

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed



**David Wilson (Senior statutory auditor)**

for and on behalf of Ernst & Young LLP,  
Statutory Auditor  
London

**27 SEP 2019**



# Statement of comprehensive income

	Notes	2018 £000	2017 £000
<b>For the year ended 31 December 2018</b>			
<b>Continuing operations</b>			
Revenue	3	54,392	47,465
Cost of sales		(48,724)	(39,929)
Gross profit		5,668	7,536
Administration and other expenses		(4,690)	(6,088)
Operating profit	4	978	1,448
Finance income	7	269	47
Profit on ordinary activities before taxation		1,247	1,495
Income tax expense	8	(239)	(288)
Profit on ordinary activities after taxation		1,008	1,207
<b>Total comprehensive income for the year</b>		<b>1,008</b>	<b>1,207</b>

Registered number  
SC190053

# Statement of financial position

At 31 December 2018	Notes	2018 £000	2017 £000
<b>Assets</b>			
<b>Non-current assets</b>			
Plant and equipment	9	14	19
Investments in subsidiaries	10	1	1
Deferred tax assets	8	15	25
Total non-current assets		30	45
<b>Current assets</b>			
Trade and other receivables	11	7,786	3,150
Amounts due from parent undertakings	11	8,219	-
Amounts due from group undertakings	11	49	2,007
Amounts due from fellow subsidiary undertakings	11	1,775	2,461
Contract assets	11	9,737	5,087
Cash and short-term deposits	12	10,124	22,232
Total current assets		37,690	34,937
<b>Total assets</b>		<b>37,720</b>	<b>34,982</b>
<b>Current liabilities</b>			
Trade and other payables	13	11,045	12,450
Amounts due to parent undertaking	13	-	1,961
Amounts due to fellow subsidiary undertaking	13	79	277
Income tax payable	13	229	290
Contract liability	13	12,155	6,800
Total current liabilities		23,508	21,778
<b>Equity</b>			
Share capital	14	6,500	6,500
Retained earnings		7,712	6,704
Total equity		14,212	13,204
<b>Total equity and liabilities</b>		<b>37,720</b>	<b>34,982</b>

The financial statements were approved by the Board of Directors on 24 September 2019 and signed on its behalf by:



**Louise Williamson**  
Managing Director  
BAM FM Limited  
24 September 2019

**Registered number**  
SC190053

## Statement of changes in equity

	Share capital £000	Retained earnings £000	<b>Total £000</b>
<b>For the year ended 31 December 2018</b>			
<b>Balance at 1 January 2017</b>	6,500	5,497	<b>11,997</b>
Total comprehensive income for the year	-	1,207	<b>1,207</b>
<b>Balance at 31 December 2017</b>	6,500	6,704	<b>13,204</b>
Total comprehensive income for the year	-	1,008	<b>1,008</b>
<b>Balance at 31 December 2018</b>	6,500	7,712	<b>14,212</b>



# Notes to the financial statements

## 1. Authorisation of financial statements and statement of compliance with FRS 101

The financial statements of BAM FM Limited (the 'Company') for the year ended 31 December 2018 were authorised for issue by the board of directors on 24 September 2019 and the balance sheet was signed on the board's behalf by Louise Williamson. BAM FM Limited is incorporated and domiciled in England and Wales. These financial statements were prepared in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework (FRS 101) and in accordance with applicable UK accounting standards and legislation.

The Company's financial statements are presented in Sterling and all values are rounded to the nearest thousand pounds (£'000) except when otherwise indicated. The Company has taken advantage of the exemption under section 400 of the Companies Act 2006 not to prepare group accounts as it is a wholly owned subsidiary of BAM Construct UK Limited.

The results of BAM FM Limited are included in the consolidated financial statements of BAM Construct UK Limited, which are prepared in accordance with IFRS and are available from Breakspear Park, Breakspear Way, Hemel Hempstead, Hertfordshire, HP2 4FL.

The principal accounting policies adopted by the Company are set out in Note 2.

## 2. Accounting policies

### 2.1 Basis of preparation

These financial statements have been prepared on a going concern basis and in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework' (FRS 101). The financial statements are prepared under the historical cost convention.

The accounting policies that were applied in preparing the financial statements for the years ended 31 December 2017 and 2018 are described in Note 2. In addition the Company has taken advantage of the following disclosure exemptions under FRS 101:

- a) The requirements of paragraph 33 (c) of IFRS 5 Non-current Assets Held for Sale and Discontinued Operations;
- b) The requirements of IFRS 7 Financial Instruments: Disclosures;
- c) The requirements of paragraphs 91-99 of IFRS 13 Fair Value Measurement;
- d) The requirement in paragraph 38 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of:
  - i) paragraph 79 (a)(iv) of IAS 1;
  - ii) paragraph 73 (e) of IAS 16 Property, Plant and Equipment;
  - iii) paragraph 118 (e) of IAS 38 Intangible Assets; and
- e) The requirements of paragraphs 10 (d), 10 (f), 16, 38A to 38D, 40A to 40D iii and 134-136 of IAS 1 Presentation of Financial Statements;
- f) The requirements of IAS 7 Statement of Cash Flows;
- g) The requirements of paragraph 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting estimates and errors;
- h) The requirements of paragraph 17 and 18A of IAS 24 and the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group, provided that any subsidiary which is a party to the transaction is wholly owned by such a member ;
- i) The requirements of paragraphs 130f (ii), 130f (iii), 134 (d) to 134 (f) and 135 (c) to 135 (e) of IAS 36 Impairment of Assets; and
- j) The requirements of the second sentence of paragraph 110 and paragraphs 113(a), 114, 115, 118, 119(a) to (c), 120 to 127 and 129 of IFRS15.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.2 Changes in accounting policy and disclosures

##### *New and amended standards and interpretations adopted by the Company*

The Company applied for the first time certain amendments to the standards, which are effective for annual periods beginning on or after 1 January 2018. The adoption of these amendments did not have any impact on the current period or prior period.

The nature of each amendment is described below:

IFRS 9, 'Financial instruments', addresses the classification, measurement and derecognition of financial assets and financial liabilities and introduces new rules for hedge accounting. IFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. The impact of IFRS 9 can be summarised as follows:

- all financial instruments are held to collect and the Company has not applied for the fair value option. As a result of this, for all financial instruments that meet the Solely Payments of Principal and Interest (SPPI) criterion, the accounting remains at amortised cost;
- the application of the expected credit loss (ECL) approach on assessment of impairment of debt instruments (including contract assets and contract receivables) did not result in a material impact, where under IAS 39 Financial Instruments an incurred loss model was applied;
- since the overall impact of IFRS 9 is not material, the comparative figures have not been restated for IFRS 9 and no additional disclosures have been included.

IFRS 15, 'Revenue from contracts with customers' deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS 18, 'Revenue' and IAS 11, 'Construction contracts' and related interpretations. The standard is effective for annual periods beginning on or after 1 January 2018. The Company has adopted this standard at the date of initial application.

The Company used the retrospective method for implementation, which means that the financial statements of 2018 contain comparative figures over 2017 based on IFRS 15.

No impact was identified on opening equity as of 1 January 2017 or on comparative period amounts. This reflects the fact that the methods used by the Company to recognise revenue over time are consistent with the new standard. Currently all contracts entered into have one performance obligation.

##### *Reclassification of onerous contracts*

Under the previous standard, the Company reported the net contract position for each contract as either an asset or a liability. A contract represented an asset where cost incurred plus recognised profits (less recognised losses) exceed progress billings; a contract represents a liability where the progress billings exceed cost incurred plus recognised profits (less recognised losses). Provisions for onerous contracts were included within the net contract position. Under IFRS 15 the provisions for onerous contracts are reclassified from the net contract position to a separate provision for onerous contracts. These provisions show the amount of the onerous contract result which relates to future obligations to be fulfilled under the contract. This amount is determined based on the progress of the performance obligation identified in the contract.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.2 Changes in accounting policy and disclosures (continued)

##### *New standards and interpretations in issue but not yet effective*

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2019 and have not been applied in preparing these financial statements. None of these are expected to have significant effect on the financial statements of the Company, except the following set out below:

IFRS 16, 'Leases' was issued by the IASB on 13 January 2016 and replaces IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Lease Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of Lease'.

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. Under existing rules, lessees generally account for lease transactions either off-balance if the lease is classified as operating lease or on balance if the lease is classified as finance lease. IFRS 16 requires lessees to recognise nearly all leases on balance which will reflect their right to use an asset for a period of time and the associated liability to pay rentals. The lessee will recognise a liability reflecting the lease payments ('lease liability') and an asset reflecting the right to use the underlying asset during the lease term ('right-of-use asset').

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset. Lessees also need to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessors continue to classify leases as operating or finance, making IFRS 16 approach to lessor accounting, substantially unchanged from its predecessor, IAS 17.

##### *Transition method*

This standard applies to annual reporting periods beginning on or after 1 January 2019, with early adoption permitted. Transition options to apply are either a full retrospective approach or a modified retrospective approach. The Company decided to implement this standard on the required date using the modified retrospective approach option 2. This means that the right-of-use-asset will be equal to the lease liability.

The Company applied the practical expedient not to reassess whether a contract is, or contains, a lease at the date of initial application. The Company will use the IFRS 16 definition of a lease only to contracts entered into (or changed) on or after the date of initial application.

##### *Key accounting choices*

The Company has chosen to use the following exemptions proposed by the standard:

- non-lease components: non-lease components are not separated from lease components and instead each lease component and any associated non-lease components are accounted for as a single lease component. Variable lease payments such as petrol for cars or variable maintenance fees for buildings are excluded from the measurement of the lease liability;
- short term exemption: leases shorter than 1 year are excluded from on-balance sheet recognition;
- low-value exemption: leases of assets with a fair value less than €5,000 / £4,000 are excluded from on-balance sheet recognition;
- discount rate: the incremental borrowing rate will be used. When the rate is included in the contract this implicit rate will be used otherwise the incremental borrowing rate as periodically provided by the Company will be used.



## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.2 Changes in accounting policy and disclosures (continued)

##### *Expected IFRS 16 impact*

The Company is currently in the process of evaluating if all leases have been identified, assessing whether renewal options are applicable, validating the accuracy of the calculations in the lease accounting tool and gathering all data needed to determine the IFRS 16 impact on the 2019 opening balance.

#### 2.3 Judgements and key sources of estimation uncertainty

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements:

##### *a) Revenue recognition*

When the outcome of a FM contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue and costs are recognised over the period of the contract by reference to the stage of completion using the 'percentage-of-completion method' to determine the appropriate amount to recognise in a given period. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately. Determining the stage of completion requires a consistent judgment (forecast) of the final outcome of the project, including variance analyses of divergences compared with earlier assessment dates. Estimates are an inherent part of this assessment and actual future outcome may deviate from the estimated outcome, specifically for major and complex construction contracts. However, historical experience has also shown that estimates are, on the whole, sufficiently reliable.

##### *b) Taxation*

Management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with an assessment of the effect of future tax planning strategies. Further details are contained in Note 8.

#### 2.4 Significant accounting policies

##### *a) Facility Management contracts - revenue recognition*

As per 1 January 2018, the Company has implemented IFRS 15 regarding revenue recognition. IFRS 15 follows a 5-step approach to recognise for revenue, which is set out below. Certain specific topics have been included or referred to the applicable note. The standard replaces IAS 18, 'Revenue' and IAS 11, 'Construction contracts' and related interpretations. The core principle of IFRS 15 is a 5-step model to distinguish each distinct performance obligation within a contract that the Company has with its customer and to recognise revenue on the level of the performance obligations, reflecting the consideration that the Company expects to be entitled for, in exchange for those goods or services.

The following 5 steps are identified within IFRS 15:

- Step 1 'Identify the contract with the customer': Agreement between two or more parties that creates enforceable rights and obligations (not necessarily written).
- Step 2 'Identify the performance obligations': A promise in a contract with a customer to transfer a good or service to the customer.
- Step 3 'Determine the transaction price': The transaction price is the amount of consideration to which an entity expects to be entitled for in exchange for transferring promised goods or services to a customer.
- Step 4 'Allocate the transaction price': The objective of allocating the transaction price is for the Company to allocate the transaction price to each performance obligation.
- Step 5 'Recognise revenue': the Company recognises revenue when (or as) the Company satisfies a performance obligation by transferring a promised good or service (that is, an asset) to a customer.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Significant accounting policies (continued)

##### *Step 1 'Identify the contract with the customer'*

IFRS 15.9 requires that five criteria must be met before an entity accounts for a contract with a customer. Once an arrangement has met the criteria, the Company does not assess the criteria again unless there are indicators of significant changes in the facts or circumstances.

Multiple contracts are combined and accounted for as a single contract when the economics of the individual contracts cannot be understood without reference to the arrangement as a whole. Indicators that such a combination is required are:

- (a) the contracts are negotiated as a package with a single commercial objective;
- (b) the amount of consideration to be paid in one contract depends on the price or the performance of the other contract;
- (c) the goods or services promised in the contracts (or some goods or services promised in each of the contracts) are a single performance obligation.

A change to an existing contract for a project of the Company is a modification. A contract modification could change the scope of the contract, the price of the contract, or both. A contract modification exists when the Company and the customer approve the modification either in writing, orally, or implied by customary business practices, making the modification enforceable. In accordance with IFRS 15 the Company uses three methods to account for a contract modification:

- (a) as a separate contract when the modification promises distinct goods (according to IFRS 15.27) or services and the price reflects the stand alone selling price;
- (b) as a cumulative catch-up adjustment when the modification does not add distinct goods or services and is part of the same performance obligation. For the Company, as common within the facilities management sector, modifications mainly relate to variation orders which do not result in additional distinct goods and services and have to be accounted for as cumulative catch-up adjustment. This is the most common method within the Company given the nature of the modifications;
- (c) or as a prospective adjustment when the considerations from the distinct goods or services do not reflect their standalone selling prices.

##### *Step 2 'Identify the performance obligations'*

The purpose of this step is to identify all promised goods or services that are included in the contract. Examples of performance obligations are the maintenance of a building, the delivery of lifecycle obligations, provision of catering and cleaning services and so on.

At contract inception, the Company assesses the goods or services promised to a customer, and identifies each promise as either:

- (a) a good or service (or a bundle of goods or services) that is distinct; or
- (b) a series of distinct goods or services that are substantially the same and that have the same pattern of transfer to the customer.

Promises in a contract can be explicit, or implicit if they create a valid expectation that the Company will provide a good or service based on the Company's customary business practices, published policies or specific statements.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Significant accounting policies (continued)

Facilities management contracts are usually considered as one performance obligation. Whilst they can be delivered as separate services to a customer and the customer can benefit from these services on their own, they are delivered as a bundled service offering with a management service wrap covering the total provision of all services which is not directly attributable to a specific service within the service. Additional works can be generated which are not easily identifiable as specific offerings, so are considered and treated as one performance obligation. Cost and revenues associated with reactive works is recognised when delivered and factored into our long term forecasting of these contracts.

#### *Onerous contracts*

IFRS 15 does not include specific guidance about the accounting for project losses. For the accounting of provisions for onerous contracts, IFRS 15 refers to the guidance relating to provisions in IAS 37. Based on IAS 37, a provision for an onerous contract has to be accounted for on the level of the contract as a whole.

The provision for onerous contracts only relates to the future loss on the performance to be delivered under the contract. In determining a provision for an onerous contract, the inclusion of variable considerations in the expected economic benefits is based on the same principles as included in step 3 hereafter, including the application of the highly probable constraint for the expected revenue. The provision for onerous contracts is presented separately in the balance sheet.

#### *Step 3 'Determine the transaction price'*

The purpose of this step is to determine the transaction price of the performance obligations promised in the contract. The transaction price is the amount of consideration to which an entity expects to be entitled in exchange for transferring promised goods or services to a customer. The transaction price can be a fixed amount, a variable consideration or a combination of both.

If the consideration promised includes a variable amount such as an unpriced variation order, a claim, an incentive or a penalty, the Company estimates the amount of consideration to which it will be entitled in exchange for transferring the promised goods or services to a customer. IFRS 15 provides two methods for estimating variable considerations: the sum of probability-weighted amounts in a range of possible consideration amounts or the most likely amount a range of possible consideration amounts. On the level of each performance obligation has to be decided which approach best predicts the amount of the consideration to which the Company will be entitled.

The Company includes a variable consideration estimated only to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is subsequently resolved (called the 'constraint').

The Company is often exposed to uncertainties related to variable considerations such as variation orders and contract claims to customers. The measurement of variation orders and claims requires knowledge and judgement by the Company. Based on IFRS 15, the Company interprets variation orders and contract claims as contract modifications for which the consideration is variable.

For the accounting of unpriced variation orders and claims the following elements are assessed:

- (a) determine whether the rights and obligations of the parties to the contract that are created or changed by the variation order or contract claim are enforceable;
- (b) estimate the change to the transaction price for the variation order or contract claim;
- (c) apply the guidance relating the constraint of the estimate of variable considerations (meaning that it is highly probable that no significant reversal of revenue will occur);
- (d) determine whether the variation order or contract claim should be accounted for on a prospective basis or a cumulative catch-up basis.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Significant accounting policies (continued)

For considering the effects of constraining estimates of variable considerations, the Company makes a distinction between claims and variation orders. Variation orders are changes that are clearly instructed by the client creating enforceable rights to payment but for which the price change is not yet determined. Claims however relate to events for which the Company considers to have enforceable rights to a compensation from the client but these are not yet approved by the client. The uncertainty relating to claims is usually higher, because of the absence of an instruction of the client for a change. As a result the risk of a significant reversal of revenue relating to claims is considered to be higher and it might be more difficult to prove that a claim amount meets the IFRS 15 'highly probable' criterion. Please see above for the related criteria.

Other variable considerations might include bonuses and penalties, for which penalties are considered to be negative variable considerations. The same method as described above needs to be applied, including assessing the constraint.

When determining the transaction price, the Company adjusts the promised amount of consideration for the effects of the time value of money if the timing of payments agreed to by the parties to the contract (either explicitly or implicitly) provides the customer or the entity with a significant benefit of financing the transfer of goods or services to the customer. In those circumstances, the contract contains a significant financing component. A significant financing component may exist regardless of whether the promise of financing is explicitly stated in the contract or implied by the payment terms agreed to by the parties to the contract.

#### *Step 4 'Allocate the transaction price'*

The objective when allocating the transaction price is to allocate the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the entity expects to be entitled in exchange for transferring the promised goods or services to the customer.

#### *Step 5 'Recognise revenue'*

The purpose of this step is to determine the amount of revenue to be recognised in a certain period.

The Company recognises revenue when (or as) the entity satisfies a performance obligation by transferring a promised good or service (i.e. an asset) to a customer. An asset is transferred when (or as) the customer obtains control of that asset. For each performance obligation identified in the contract, the Company determines at contract inception whether it satisfies the performance obligation over time or satisfies the performance obligation at a point in time.

Control refers to the ability to direct the use of, and obtain substantially all of the remaining benefits from the asset. Control includes the ability to prevent other entities from directing the use of, and obtaining the benefits from, an asset. The Company needs to determine, at contract inception, whether control of a good or service transfers to a customer over time or at a point in time. Revenue is recognised over time if any of the following three criteria are met:

- (a) the customer simultaneously receives and consumes the benefits provided by the entity's performance as the entity performs;
- (b) the entity's performance creates or enhances an asset that the customer controls as the asset is created or enhanced;
- (c) the entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date.

In general, the Company is creating value in the provision of delivering services and maintaining assets for its customers. This leads to recognising revenue over time. The Company uses the 'percentage-of-completion method' to determine the appropriate amount to recognise in a given period for a performance obligation. The stage of completion is measured by reference to the contract costs of fulfilling the performance obligation incurred up to the end of the reporting period as a percentage of total expected fulfillment costs under the contract, which is an input measure according to IFRS 15.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Significant accounting policies (continued)

##### *b) Interest income*

Revenue is recognised as interest accrues using the effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to its net carrying amount.

##### *c) Investments in subsidiaries*

Investments in subsidiaries are stated at cost less provision for impairment. On an annual basis, the Company assesses if there are any indicators of impairment by comparing the net asset values of each subsidiary to their carrying amount. If the net asset value is lower than the carrying amount, the Company assesses if the investment is impaired. If the recoverable amount of the investment is estimated to be less than its carrying amount, the carrying amount of the investment is written down its recoverable amount. An impairment loss is recognised immediately in profit or loss. An impairment loss is reversed if, and only if, there has been a change in the estimates used to determine the investment's recoverable amount since the last impairment loss was recognised.

##### *d) Tangible fixed assets*

All plant and equipment is stated at cost less accumulated depreciation and accumulated impairment losses. Cost comprises the aggregate amount paid and the fair value of any other consideration given to acquire the asset and includes costs directly attributable to making the asset capable of operating as intended.

Depreciation is provided on all plant and equipment, on a straight-line basis over its expected useful life as follows:

- Plant and Equipment – 8.33% to 60% per annum
- Vehicles – 8.33% to 60% per annum

The carrying values of property, plant and equipment are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable, and are written down immediately to their recoverable amount. Useful lives and residual values are reviewed annually and where adjustments are required these are made prospectively.

An item of property, plant and equipment is de-recognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on de-recognition of the asset is included in the income statement in the period of de-recognition.



## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Significant accounting policies (continued)

##### *e) Impairment of non-financial assets*

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount in order to determine the extent of the impairment loss. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses on continuing operations are recognised in the income statement in those expense categories consistent with the function of the impaired asset.

For assets where an impairment loss subsequently reverses, the carrying amount of the asset or cash generating unit is increased to the revised estimate of its recoverable amount, not to exceed the carrying amount that would have been determined, net of depreciation, had no impairment losses been recognised for the asset or cash generating unit in prior years. A reversal of impairment loss is recognised immediately in the income statement, unless the asset is carried at a revalued amount when it is treated as a revaluation increase.

##### *f) Provisions for liabilities*

A provision is recognised when the Company has a legal or constructive obligation as a result of a past event; it is probable that an outflow of economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation. If the effect is material, expected future cash flows are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability.

Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when recovery is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement.

Where discounting is used, the increase in the provision due to unwinding the discount is recognised as a finance cost in the income statement.

##### *g) Financial Instruments*

##### *1) Financial assets*

##### *Classification*

Management determines the classification of its financial assets at initial recognition. The classification depends on the purpose for which the financial assets were acquired or issued. In principle, the financial assets are held in a business model whose objective is to collect contractual cash flows over the lifetime of the instrument.

The company classifies its financial assets in the classes 'debt instruments at amortized costs', 'financial assets at fair value through profit and loss'. Debt instruments at amortized costs are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than twelve months after the end of the reporting period which are classified as non-current assets. Debt instruments that do not meet Solely Payments of Principal and Interest (SPPI) criterion (for which the test is performed at instrument level) are classified at other financial assets at fair value through profit or loss.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Significant accounting policies (continued)

##### *Recognition and measurement*

Regular purchases and sales of financial assets are recognised on the date on which the company commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement, which also applicable for net changes in fair value after initial recognition. Trade receivables that do not contain a significant financing component or for which the company has applied the practical expedient are initially measured at the transaction price determined under IFRS 15. (See note 2.4 for revenue recognition).

Debt instruments, other than those initially measured in accordance with IFRS 15, are subsequently carried at amortised cost using the effective interest method and are subject to impairment. The company measures debt instruments at amortised cost if both of the following conditions are met:

- the debt instruments is held with the objective to hold financial assets in order to collect contractual cash flows;
- the contractual terms of the debt instruments give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the company has transferred substantially all risks and rewards of ownership. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

#### 2) Financial liabilities

##### *Initial recognition and measurement*

Financial liabilities are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial liabilities at initial recognition. All financial liabilities are recognised initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

##### *Subsequent measurement*

The measurement of financial liabilities depends on their classification as follows:

##### *Interest bearing loans and borrowings*

Obligations for loans and borrowings are recognised when the Company becomes party to the related contracts and are measured initially at the fair value of consideration received less directly attributable transaction costs.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method.

Gains and losses arising on the repurchase, settlement or otherwise cancellation of liabilities are recognised respectively in finance revenue and finance cost.

## Notes to the financial statements (continued)

### 2. Accounting policies (continued)

#### 2.4 Significant accounting policies (continued)

##### *De-recognition of financial liabilities*

A liability is generally de-recognised when the contract that gives rise to it is settled, sold, cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, such that the difference in the respective carrying amounts together with any costs or fees incurred are recognised in profit or loss.

##### *3) Offsetting of financial instruments*

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

##### *4) Fair values*

The fair value of financial instruments that are traded in active markets at the reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; discounted cash flow analysis or other valuation models.

##### *h) Cash at bank and in hand*

Cash and short term deposits in the balance sheet comprise cash at banks and in hand and short term deposits with an original maturity of three months or less.

##### *i) Income taxes*

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements, but only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, carried forward tax credits or tax losses can be utilised.

Deferred income tax assets and liabilities are measured on an undiscounted basis at the tax rates that are expected to apply when the related asset is realised or liability is settled, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date.

Deferred income tax assets and liabilities are offset, only if a legally enforceable right exists to set off current tax assets against current tax liabilities, the deferred income taxes relate to the same taxation authority and that authority permits the company to make a single net payment.

Income tax is charged or credited to other comprehensive income if it relates to items that are charged or credited to other comprehensive income. Similarly, income tax is charged or credited directly to equity if it relates to items that are credited or charged directly to equity. Otherwise income tax is recognised in the income statement.

## Notes to the financial statements (continued)

### 3. Turnover

Turnover recognised in the statement of comprehensive income is analysed as follows:

	2018 £000	2017 £000
Revenue from FM services	54,392	47,465
Turnover from continuing operations	54,392	47,465

### Other revenue disclosures

The majority of the project contract liability balance at the beginning of the period, has been recognised as revenue in the current year. Within the facilities management business, regular installments will take place but within the Company never leading to significant pre-financing longer than a year.

The revenue recognised from performance obligations satisfied in previous periods amounts to £nil (2017: £nil). Performance obligations as satisfied as services are rendered.

Projects within the facilities management business might run for a period longer than one year, or might transfer from one calendar year to the other. The revenue expected related to unsatisfied performance obligations (running or won projects) are as follows:

	2018 £000	2017 £000
Up to 1 year	45	56
2 to 5 years	92	178
Over 5 years	499	450
<b>Total</b>	<b>637</b>	<b>685</b>

### 4. Operating profit

Certain of the Company's administrative costs, including audit fees and staff costs, were borne by the immediate parent undertaking, BAM Construct UK Limited. A management charge is made by BAM Construct UK Limited to the Company in respect of administration expenses.

### 5. Auditor's remuneration

The audit fees were borne by the immediate parent undertaking BAM Construct UK Limited.

### 6. Staff costs and directors' remuneration

All staff costs and directors' remuneration costs were met by the immediate parent, BAM Construct UK Limited.

During the year 2018 James Wimpenny, a director of the company, was also a director of the immediate parent, BAM Construct UK Limited. The director received total remuneration for the year of £450,000 (2017: £501,000), all of which was paid by the immediate parent. The directors do not believe that it is practicable to apportion this amount between their services as directors of the company and their services as directors of the holding and fellow subsidiary companies.

The directors of the company received remuneration from BAM Construct UK Limited as employees of that company. Directors' emoluments are subsumed within management charges of £2.5m levied by BAM Construct UK Limited on the company (see Note 4), but the amount is not separately identified within this recharge.

## Notes to the financial statements (continued)

### 7. Finance income

	2018 £000	2017 £000
Bank interest receivable	77	19
Interest receivable from parent undertaking	141	-
Interest receivable from subsidiary undertakings	51	28
	<b>269</b>	<b>47</b>

Interest receivable from subsidiary undertakings relates to outstanding loans made to BAM Energy Limited (BAM Energy) and Sutton Maintenance Limited (SML).

### 8. Income tax

#### a) Tax charged in the income statement

	2018 £000	2017 £000
<b>Current income tax</b>		
Current income tax charge	237	291
Adjustments in respect of current income tax of previous year	(8)	10
	<b>229</b>	<b>301</b>

#### Deferred taxation

Origination and reversal of temporary differences	2	(13)
Adjustment in respect of prior years	8	-
Total deferred tax charge	<b>10</b>	<b>(13)</b>
Income tax expense reported in the profit or loss	<b>239</b>	<b>288</b>

#### b) Reconciliation of the total tax charge

The tax rate charged on profits on ordinary activities for 2018 is equal to (2017: higher) than the statutory corporation tax rate enacted in the UK. The statutory corporation tax rate was 19% (2017: 25%). The differences are reconciled below:

	2018 £000	2017 £000
Profit on ordinary activities before tax	<b>1,247</b>	1,495
Profit on ordinary activities multiplied by UK Corporation tax rate of 19% (2017: 19.25%)	<b>237</b>	288
Expenses not deductible	2	-
Effect of changes in tax rate	-	3
Movement in other timing differences	-	(13)
Adjustment in respect of prior years	-	10
Total current tax charge	<b>239</b>	<b>288</b>

#### c) Factors that may affect future tax charges

The Finance Act 2016, included legislation to reduce the main rate of UK corporation tax from 20% to 19% from 1 April 2017 and 17% from 1 April 2020. Any deferred tax expected to reverse in these years has been re-measured using these rates as appropriate.



## Notes to the financial statements (continued)

## 8. Income tax (continued)

## d) Deferred tax

The deferred tax included in the statement of financial position is as follows:

	2018 £000	2017 £000
<b>Deferred tax asset</b>		
Balance at 1 January	25	12
Prior year adjustment	(8)	-
Tax income/expense recognised in the profit and loss	(2)	13
<b>Balance at 31 December</b>	<b>15</b>	<b>25</b>

There are no unprovided deferred tax liabilities.

Deferred tax provided in the financial statements is as follows:

	2018 £000	2017 £000
<b>Deferred tax asset</b>		
Accelerated capital allowances	8	14
Origination and reversal of timing differences	7	11
	<b>15</b>	<b>25</b>

A deferred tax asset has been recognised in the accounts on the grounds that there will be suitable taxable profits within the tax group of which the Company is a member.

## 9. Plant and equipment

	Vehicles £000	Plant and Equipment £000	Total £000
<b>Cost</b>			
Balance at 1 January 2017	54	617	671
Additions	-	1	1
Disposals	-	-	-
<b>Balance at 31 December 2017</b>	<b>54</b>	<b>618</b>	<b>672</b>
Additions	-	9	9
Disposals	-	-	-
<b>Balance at 31 December 2018</b>	<b>54</b>	<b>627</b>	<b>681</b>
<b>Depreciation</b>			
Balance at 1 January 2017	54	566	620
Charge for the year	-	33	33
Eliminated on disposals	-	-	-
<b>Balance at 31 December 2017</b>	<b>54</b>	<b>599</b>	<b>653</b>
Charge for the year	-	14	14
Eliminated on disposals	-	-	-
<b>Balance at 31 December 2018</b>	<b>54</b>	<b>613</b>	<b>667</b>
<b>Net book value</b>			
At 1 January 2017	-	51	51
At 31 December 2017	-	19	19
At 31 December 2018	-	14	14

## Notes to the financial statements (continued)

### 10. Investments

	Investment in subsidiary £000	Total £000
<b>Carrying value</b>		
Balance at 1 January 2017	1	1
Additions	-	-
<b>Balance at 31 December 2017</b>	<b>1</b>	<b>1</b>
Additions	-	-
<b>Balance at 31 December 2018</b>	<b>1</b>	<b>1</b>

Entity name	Interest in voting equity	Country of incorporation	Nature of business
BAM Energy Limited	100%	United Kingdom	Renewable Energy Services
Sutton Group Limited	100%	United Kingdom	Holdings Company
Sutton Maintenance Limited	100%	United Kingdom	Mechanical & Electrical

### 11. Trade and other receivables

	2018 £m	2017 £m
<b>Current</b>		
Trade and other receivables	7,786	3,150
Amounts due from parent undertaking	8,219	-
Amounts due from fellow group undertakings	49	2,007
Amounts due from subsidiary undertakings	1,775	2,461
Contract assets	9,737	5,087
	<b>27,566</b>	<b>12,705</b>

Contract assets reflects uninvoiced amounts related to the value of work done on customer contracts that can be measured reliably.

Trade receivables are non-interest bearing and are generally on terms of 30 - 90 days. In 2018, £681k (2017: £861k) was recognised as provision for expected credit losses. The significant change in contract assets is due to normal activity in the facilities management business. Other changes as mentioned in IFRS 15 (paragraph 118) are not relevant.

### 12. Cash at bank and in hand

2018 restricted cash £3,028k (2017: £3,124k) of cash at bank and in hand is not available for use without joint agreement with third parties.

## Notes to the financial statements (continued)

### 13. Trade and other payables

	2018 £000	2017 £000
<b>Current</b>		
Trade and other payables	11,045	12,450
Amounts due to parent undertaking	-	1,961
Amounts due to fellow subsidiary undertaking	79	277
Income tax payable	229	290
Contract liabilities	12,155	6,800
	<b>23,508</b>	<b>21,778</b>

Trade payables are non-interest bearing and are normally settled on 30-60 day terms. Amounts due to parent undertaking and fellow subsidiary undertakings are interest free and repayable on demand.

The Company, along with other Group entities, is party to a guarantee in respect of the cash pool overdraft balance within the cash pooling facility with NatWest Bank Plc. At 31 December 2018 there were £nil (2017: £nil) overdraft balances in companies in the cash pooling facility. The net overdraft position in the cash pooling facility as at 31 December 2018 was £nil (2017: £nil). This guarantee is not expected to give rise to any loss.

### 14. Authorised and issued share capital

	Number	2018 £000	Number	2017 £000
<b>Share capital</b>				
Authorised: ordinary shares of £1 each	6,550,000	6,550	6,550,000	6,550
Issued: ordinary shares of £1 each	6,550,000	6,550	6,500,000	6,500

### 15. Other related party transactions

The Company has taken advantage of the exemption available under FRS 101 not to disclose details of transactions between wholly owned group undertakings.

### 16. Ultimate group undertaking

The Company's immediate parent undertaking is BAM Construct UK Limited, a company incorporated in England.

The ultimate parent undertaking and controlling party is Royal BAM Group n.v., a company incorporated in The Netherlands. The group accounts of the ultimate parent undertaking (the largest group of which the company is a member and for which group accounts are prepared) and of BAM Construct UK Limited (the smallest group) are available from Breakspear Park, Breakspear Way, Hemel Hempstead, Hertfordshire, HP2 4FL.

### 17. Events since the balance sheet date

There have been no material issues that affect the contents of this report since the balance sheet date.

# Offices

## BAM Construct UK Limited

### (Central office)

Breakspear Park, Breakspear Way,  
Hemel Hempstead, Hertfordshire HP2 4FL

**Tel** 01442 238 300 **Fax** 01442 238 301

## BAM Construction Limited

### Scotland

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## BAM Plant

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## BAM Properties Limited

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## BAM Design Limited

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## BAM FM Limited

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Registered number: SC190053

**bam.co.uk**

Here you will find downloadable PDFs of:

- BAM Construct UK Limited Report and Accounts
- BAM Construction Limited Report and Accounts
- BAM Properties Limited Report and Accounts
- BAM FM Limited Report and Accounts

**Registered office**

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